C.P.R.

Your Business Heartbeat

YOU GET PAID WHEN PRODUCTS SELL

Connect. Provide Value. Get Results.

The 3 steps that will sell product and build a strong team.

1 Connect

CONVERSATION

Start a conversation and find out if they are "Open".

- Open to hearing about new things.
- Open to taking control of their life?
- Open to better health.
- Ask "Can I show you what I found?"
- Additional questions and ideas can be found in training.

2 Provide Value

PRESENT INFO

When someone agrees to "Look".

- Send the link to www.the2minutes.info
- Invite to a meeting.
- Schedule follow up appointments
- Start a 3-way Chat.

3 Get Results

DECIDE & RELATE

Assist with purchases and questions

- Ready to purchase, join the team or need more information?
- Plug into drip campaigns.
- Connect with P5 Nation leaders.
- Add to WhatsApp Group
- Enroll and Onboard.

YOUR 5-DAY ACTION TRACKER

Daily activity	Day 1	Day 2	Day 3	Day 4	Day 5
5 New Connections	○○○○○	○○○○○	○○○○○	○○○○○	○○○○○
5 New Presentations	○○○○○	○○○○○	○○○○○	○○○○○	○○○○○
5 New Conversations	○○○○○	○○○○○	○○○○○	○○○○○	○○○○○
5 New Follow-ups	○○○○○	○○○○○	○○○○○	○○○○○	○○○○○
5 New Decisions	○○○○○	○○○○○	○○○○○	○○○○○	○○○○○

ENROLLMENTS & NEW CONTACTS

Personal Enrollments ○○○○○○○○○○○○○○○○○○○○

Team Enrollments ○○○○○○○○○○○○○○○○○○○○

Of New Customers ○○○○○○○○○○○○○○○○○○○○

Of New Contacts ○○○○○○○○○○○○○○○○○○○○

Growth - Volume: _____ **Associates:** _____ **Rank:** _____