



C.P.R. Your Business Heartbeat

(Connect.Provide.Results)

YOU GET PAID WHEN PRODUCTS SELL

The 3 Steps that will sell product and build a strong team.

1

Connect

CONVERSATION

Start a conversation and find out if they are "Open"

- Open to hearing about new things..
- Open to taking control of their life?
- Open to better health.
- Ask "Can I show you what I found?"
- Additional questions and ideas can be found in training.

2

Provide Value

PRESENT INFO

When someone agrees to "Look"

- Send the link to the "2 Minute Journey"
- Invite to a meeting.
- Schedule follow up appointments
- Start a 3-way Chat.

3

Get Results

DECIDE & RELATE

Assist with purchases and questions

- Ready to purchase, join the team or need more information?
- Plug into drip campaigns.
- Connect with P5 Nation leaders.
- Add to FaceBook Groups
- Enroll and Onboard.

Day 1

Day 2

Day 3

Day 4

Day 5

5 New Connections



5 New Presentations



5 New Conversations



5 New Follow-ups



5 New Decisions



Personal Enrollments

Team Enrollments

Of New Customers

Of New Contacts

Growth--- Volume: _____ Associates: _____ Rank: _____